



Alabama-Florida Council
2019 Popcorn SALE

Michael Beck is Back!
Learn his proven system

*"Would You Like To Raise All The Money You Need With Only One Fundraiser?
We Can Show You How!"*

Kick-off & Sales Training –Monday, July 15, 6:30pm

First Presbyterian Church, 3012 West Main Street, Dothan

Pre-register and receive a bonus raffle ticket, plus express check-in

- Learn a proven popcorn sales method from the Guru of Popcorn, Michael Beck!
- Receive sales materials and free stuff.
- Enjoy dinner provided by our council popcorn committee

To pre-register, simply email Jerry.Freyberg@Scouting.org or call the service center at 334.793.7882. Include the names and email address of each person attending.

Why Sell Popcorn?

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| ✓ Raise all the funds your unit needs | ✓ Great Prize Program |
| ✓ Scouts learn to set and achieve goals | ✓ Enhanced Incentive Program |
| ✓ A proven method for success | ✓ Sales Training Program |
| ✓ Council supported team effort | ✓ Free support materials |
| ✓ No risk take order sales | ✓ Help fund our camps |

Prize Program

- The prize program helps Scouts learn the value of setting and achieving goals.
- Our quality prizes motivate Scouts to 'Do Their Best'.
- Prize levels are set so every Scout can earn a prize.
- All Scouts can earn the free Extreme Air Prize Day trip.



**Exclusive Training with the Guru of Popcorn Sales
Michael Beck**

**Units that attend the Training continue to average a
double-digit growth in their Sale**

"Stop worrying about funds and concentrate more on the FUN of Scouting"